

Northern Regional Convention – Madison Marriott West

May 19th – May 20th

Friday May 18th

VIP Registration 6p-8p – Conference Center

Saturday May 19th

Registration 7:30am

Doors Open 8:00am

Event 9:00am – 6:30pm

National Anthem

Opening Comments – Jim and Lisa Winkler

The Winning Mindset - Dennis Franks

TLS – Barb Boldt/Pam Torgerson

Nutrametrix - Lexi Nawrocki

Trial Size Marketing – Julie Landsiedel/Pam Torgerson

Webcenters – Sarah Rose Stack

I-Transact

Recognition

Conquer Entertainment

Motives Training – Leigh Raeder

Recruiting and Duplication – Jim Winkler

Effective Appointments and Closing Prospects – Lynn Mitschke

The Difference Between Success and Failure – Dennis Franks

Lisa Hoynes – Power Profile

Leigh Raeder – Power Profile

Moving Up Seminars – Jim Winkler and Field Leaders

UnFranchise Updates – Sarah Rose Stack

Creating Habits in Achieving Greatness – Chele Boe

6:45p – 7:45p Challenge Reception – Challenge Winners and Planning Committee - Greenway

7:30p – 8:20p

Breakout TLS/Nutrametrix – Barb Boldt/Pam Torgerson/Lexi Nawrocki – Main Stage

Breakout Motives – Leigh Raeder - Mendota

Breakout The Five C's: WebCenters Sales Workshop – Sarah Rose Stack - Geneva

8:00p – 12:00am – Networking Social – Wisconsin Room

Sunday May 20th

Registration 7:30am

Doors Open 8:00am

Event 9:00am – 4:30p

Belief – Jacki Blasko

Setting the Course from Vision to Victory – Dennis Franks

Tickets, Team Culture and Showing up for Success – Ke and Joe Gerard

Follow up and Follow Through – Jim and Lisa Winkler

Dani Ernst – Power Profile

Trim Tea and testimonials – Jacque Birchman

Accountability – Sandi and Steve Rodriguez

Success Panel – Fred Boldt

Awards Presentation – Jim Winkler and Joan Herrera

Thank You to the Team – Jim Winkler
The Making of a Champion – Dennis Frank